Frequently Asked Questions: Galvanic Voice

Product Questions

How is this different from existing alarm systems?

Existing systems beep. Galvanic Voice speaks. There's a fundamental difference between hearing a beep and hearing "cargo vessel crossing ahead, closest approach 12 minutes."

Does it require a subscription?

No. €950 ex-VAT one-time. No monthly fees, ever.

What boats is it compatible with?

Any boat with NMEA 2000, same connector and standards used by every major chartplotter brand since 2010.

When will it ship?

The first units ship to pre-order customers in Q4 2026.

What alerts does it provide?

- **AIS collision warnings**: vessel type, bearing, time to closest approach
- **Anchor watch**: drag detection and distance alerts
- **Depth alerts**: configurable thresholds
- **Man overboard detection**: automatic, via Galvanic Pulse wearables (no button); the casualty's bearing and distance are spoken aloud, **by name** when the crew member is set up in the Galvanic App (otherwise "Person")
- **Battery/bilge monitoring**: voltage and level alerts

What's included in the box?

- Galvanic Voice main unit (flush-mount ring pre-assembled)
- 2× Galvanic Pulse bracelets
- NMEA 2000 cable (0.5m, M12 5-pin)
- User card (serial number, QR codes to manuals)

The 1m power cable is pre-attached to the unit. NMEA T-connector not included (typically <€15 from any chandlery).

Company Questions

Why Mallorca?

We live here, we sail here, and the Mediterranean sailing community is a perfect testing ground. Easy access to boat shows in Barcelona, Palma, and across Europe.

Are you funded?

Bootstrapped. We're sailors building a product, not a venture-backed startup chasing growth metrics.

What's next after Galvanic Voice?

We're focused entirely on Galvanic Voice and the Galvanic Pulse crew bracelets, getting the first units into owners' hands in Q4 2026. We'll talk about what comes next when it's ready.

Who are the founders?

Natalie Smith: Founder & CCO. 25+ years of marketing across the Mediterranean; 10,000+ nm of bluewater and coastal sailing, including an Atlantic crossing with the ARC Europe rally (St Maarten to Lagos) in 2022.

Piero Zucchelli: Founder & CEO. Former CERN staff (neutrinos, particle beams); built technology companies including a laboratory-robotics firm acquired by Waters Corporation; 20,000+ nm under his keel.

Technical Questions

What's the installation process?

Connect to your NMEA 2000 backbone via a standard T-connector (not included, typically under €15 from any chandlery). Clamp-based flush mount with a 121mm hole saw, no screws required. Installation takes about 10 minutes.

What power does it need?

12V DC (10.8–15.6V). Not compatible with 24V systems without a DC-DC converter.

Is it water resistant?

IP67 water and dust resistant enclosure. Designed for marine environments.

What languages does it support?

English, Spanish, French, German, and Italian.

Source: /sales-marketing/campaigns/outreach/press-embargo-briefing-pack.md Extracted: January 28, 2026